



ALAMGIR HOSSAIN

Foreign Trade Specialist | Mechanical Engineer



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Yiwu, Jinhua, Zhejiang

OVERVIEW

Foreign Trade Specialist with 4+ years of experience in international Trade, B2B sales, client relations, digital marketing and technical support. Skilled in negotiating with suppliers, handling overseas customer inquiries, and promoting products through digital trade platforms. Strong communication and cross-cultural skills, with proven ability to expand business channels and build long-term partnerships.

EDUCATION

CHONGQING UNIVERSITY OF SCIENCE AND TECHNOLOGY

Bachelor of Science in Mechanical Engineering 2017 - 2021

DAFFODIL INTERNATIONAL UNIVERSITY

Bachelor of Science in Computer science Engineering 2012 - 2016

CORE SKILLS

Digital Marketing

SEO, SEM, Social Media [Facebook, YouTube, LinkedIn, Instagram], Email Marketing, Content Creation

Technical Skills

Microsoft Office, Video Surveillance Systems, Technical Support, Troubleshooting, AI Tools

Web Development

HTML5, CSS3, JavaScript, Bootstrap, WordPress

Design Tools

SolidWorks, Siemens NX, AutoCAD, Canva

LANGUAGES

- Bengali - Native
- English - Business Fluent
- Chinses - Basic, HSK2
- Hindi - Conversational



WORK EXPERIENCE

HIFI LITE INTERNATIONAL [YIWU, CHINA]

Foreign Trade Salesperson Present - Feb 2025

- Manage international sales via digital platforms
- Handle client inquiries, negotiations, and sales
- Conduct product demonstrations
- Create marketing content
- Develop new clients and maintain relationships

DITIZEN INTERNATIONAL TRADING CO. LTD. [YIWU, CHINA]

Foreign Trade Specialist Sep 2024 - Feb 2025

- Source products from Chinese factories and negotiate prices
- Manage orders, QC, and international logistics
- Assist overseas buyers with supplier matching
- Promote products via digital marketing and B2B platforms

GEOVISION INC., [DHAKA, BANGLADESH]

Technical Support Engineer Aug 2021 - Mar 2024

- Provided global customer support via email, phone, chat, and remote tools [US, Middle East and Europe]
- Delivered product training to staff and clients
- Supported tradeshows and customer visits
- Maintained product documentation
- Helped launch the Bangladesh office

PROJECTS

- Collaborative Surgery Robot Design
- Automobile Oil Tank Hydraulic System Design
- High Shear Wet Granulator
- Reverse design and analysis of automobile storage box

REFERENCE

Dr. Xiogang Deng

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